

II. GENERAL PRE-QUALIFICATION REQUIREMENTS (PQR)

- A) For package specific technical/financial qualifying requirements, supplier to refer to specific technical and financial PQR.
- B) Product/package/services should have been successfully in use for atleast two years in thermal power station unit or in a similar industry/application.
- C) Performance Certificate (alongwith copy of relevant order copy) from the end-user for atleast two successfully executed contracts.

OR

The Supplier have been awarded repeat contracts by same customer for the product for similar industry / application after 2 years of commissioning or on regular basis.

- D) Supplier should be an engineering organization / manufacturer for the selected package dealing with the package on regular basis.
- E) Supplier to submit the following major documents:
 - i) Supplier registration form duly filled in, (to be downloaded from www.bhelpem.com separate forms for Indian and Foreign suppliers), supported by credentials / documents mentioned therein.
 - ii) Registration Certificate from the registrar of companies/ partnership deed / Proprietorship documents etc as applicable.
 - iii) Experience details for last 10 recently executed contracts/ evidence of continuity of business.
 - iv) Indian suppliers need to submit the audited balance sheet for last 4 years to establish financial soundness commensurate with value of the package.
 - v) Foreign supplier need to submit a report from a reputed third party business rating agency like Dun & Bradstreet, Creditreform etc.
 - vi) Agency agreement needs to be submitted by foreign supplier in case of associating with Indian entity. (Refer Guidelines regarding dealing with Indian Agents of foreign suppliers- OEMs on website).
- F) Mere submission of above documents does not entitle suppliers for enlistment or issue of tenders. It shall be subject to BHEL scrutiny of documents and / or physical survey and on merit, enlistment / issue of tenders shall be considered.
- G) Supplier to also apprise themselves with General Conditions of Contract available at above website for future business.